

SecureDocs Virtual Data Room and TechStrat M&A Advisory Firm to Co-host Live Webinar on How to Choose an M&A Advisor

Discover detailed best practices and tactics to implement when choosing an M&A advisor during this free, live webinar co-hosted by SecureDocs Virtual Data Room and TechStrat M&A Advisory Firm.

GOLETA, Calif. ([PRWEB](#)) November 07, 2017 -- [SecureDocs](#), an industry leading virtual data room provider for secure document sharing and storage, and [TechStrat](#), a global advisor to technology companies seeking growth capital or exit, are pleased to announce a co-hosted webinar on Wednesday, November 15, 2017 at 11:00 am PST. The webinar, titled “Choosing an M&A Advisor: A Guide for Investors, Boards, and Management,” will be presented by TechStrat’s founder Nat Burgess, an experienced M&A advisor, investor, startup mentor, and lawyer with over 20 years experience.

Considering a merger or acquisition can be one of the most important decisions a business can make and choosing the right advisor to guide the process can make all the difference. During this 1-hour webinar, Mr. Burgess will guide attendees on how to choose an M&A advisor sharing industry best practices and tactics, and will focus on:

- Categories of advisory firms, to help identify the ideal firms for your needs
- Different considerations that will drive the selection process for management, board members and investors
- The regulatory requirements for firms in the advisory business
- An appropriate agenda for bake-offs prepping board members to ask the right questions when meeting with advisors

Register today to attend this 60-minute webinar scheduled for Wednesday, November 15, 2017 at 11 AM PST. Click here to register: <https://hubs.ly/H095J-v0>

About the Presenter:

Nat Burgess, TechStrat founder, has been an M&A adviser since 1989, an angel investor and startup mentor since 1994, and a lawyer since 1998. Prior to being appointed Chairman of the World Financial Symposium and President of Corum, he worked for Morgan Stanley’s M&A group, helped Activision put the first generation of multiplayer games on the Internet, and interned with the Enforcement Division of the SEC.

About SecureDocs Virtual Data Room:

SecureDocs Virtual Data Room is the flagship product of SecureDocs, Inc. The data room is designed for businesses raising funds, going through M&A, licensing Intellectual Property, and those who recognize the importance of safeguarding their most critical business documentation. All SecureDocs, Inc. suite products are easy-to-use solutions that keep businesses organized and ready for opportunity, without breaking the bank. Created by the engineers and team who helped develop GoToMeeting, GoToMyPC, AppFolio, and Rightscale, the team is dedicated to building software solutions that are highly secure, easily adopted, and affordable for any type or size of business. For more information about the company visit <http://www.securedocs.com> or <http://www.contractworks.com>.

About TechStrat M&A Advisory Firm:

TechStrat helps shareholders of mid-market technology companies maximize the value of their equity through strategic M&A or capital raise. TechStrat's principals have on average over 20 years' experience in the technology industry. Deep experience, broad relationships, and a track record of over a billion dollars in



transactions gives the firm's clients a clear advantage in pursuing their strategic objectives. For more information on TechStrat, visit www.techstrat.com



Contact Information

Tara Naughter

SecureDocs

<http://www.securedocs.com>

+1 (805) 618-2655 Ext: 3

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